

# Strategic Supplier Fair 2017



Unitywater

Serving you today,  
investing in tomorrow.

## Presenters

### Simon Taylor

#### Executive Manager - Infrastructure, Planning and Capital Delivery



Infrastructure, Planning and Capital Delivery is dedicated to service delivery that meets customer expectations and regulatory requirements.

Simon has 30 years' experience working in the water industry. He has held senior management positions in water utilities and water industry regulators, led strategic planning investigations, managed teams and a wide range of projects covering most aspects of the water cycle. Simon also has extensive experience of achieving water and wastewater outcomes in the South East Queensland water industry.

### Andrew Schoenmaker

#### Manager - Capital Delivery

The Capital Delivery branch delivers infrastructure projects in a timely and cost effective manner and manages Unitywater's property portfolio.

### Ashley Lorenz

#### Manager - Infrastructure Planning and Development (IPaD)

IPaD plans for a future in which Unitywater's existing and future customers receive affordable, safe and reliable water supply and sewerage services at the published standard.

### Ivan Beirne

#### A/ Manager - Asset Knowledge and Performance (AKaP)

AKaP provides management of the fixed asset infrastructure, delivers Performance and Reliability Plans, optimizes initiatives to challenge capital programs and manages the maintenance, replacement and renewals programs.

### Ashley Massie

#### Networks Project Manager

Ashley Massie manages the delivery of growth and renewals projects across Unitywater's water and sewer network.

### Ray Aspey

#### Manager - Strategy, Innovation and Business Development

This branch leads the annual strategic and business planning process for Unitywater, including workshops for the Executive Leadership team, Senior Leaders and the Board. It also manages and provides support in the development of divisional plans. We foresee Business Development by evaluating market opportunities and proposed partnerships

### Namejs Kins

#### Manager - Procurement

Procurement provides support to the business in the acquisition of goods and services. The Branch consists of 3 teams: Sourcing who are primarily responsible for non- construction purchases; Contracts who are primarily responsible for construction purchases; and Procurement Operations who are responsible for the Procure to Pay process.

### Greg Burnett

#### Property Manager

Greg Burnett manages Unitywater's portfolio of land and facilities, including service centres, corporate centres and treatment facilities.





## Agenda

1. Welcome
2. Safety Share / Housekeeping
3. Purpose of Today
4. Day's Proceedings



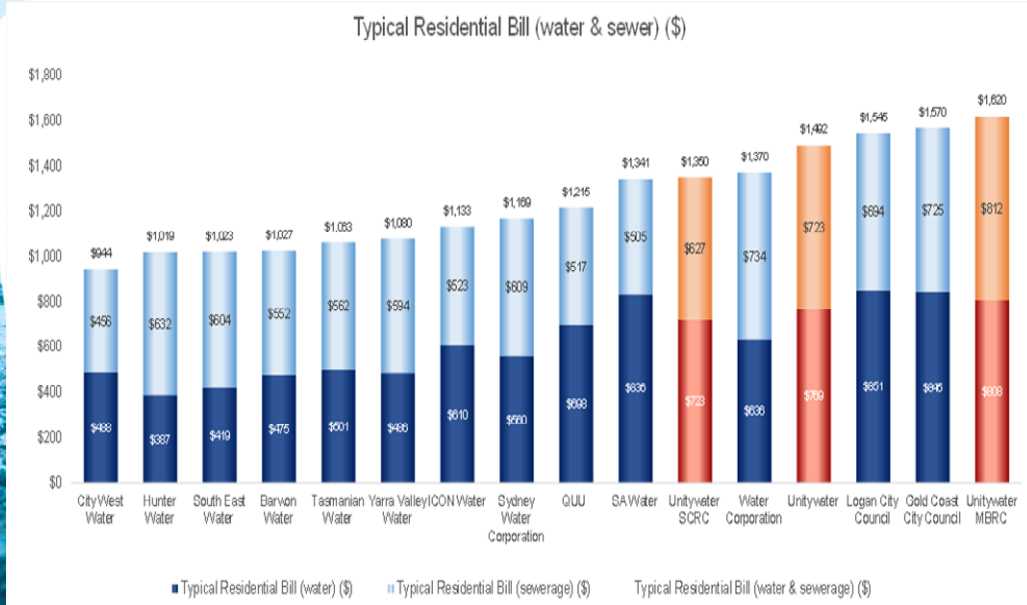
Purpose of the Strategic Supplier Fair is to share  
an overview of:

**Our Capital Program**  
**Our Operational Support needs**  
**Facilities Management**  
**The Procurement approach**  
**Corporate Strategy and Innovation**

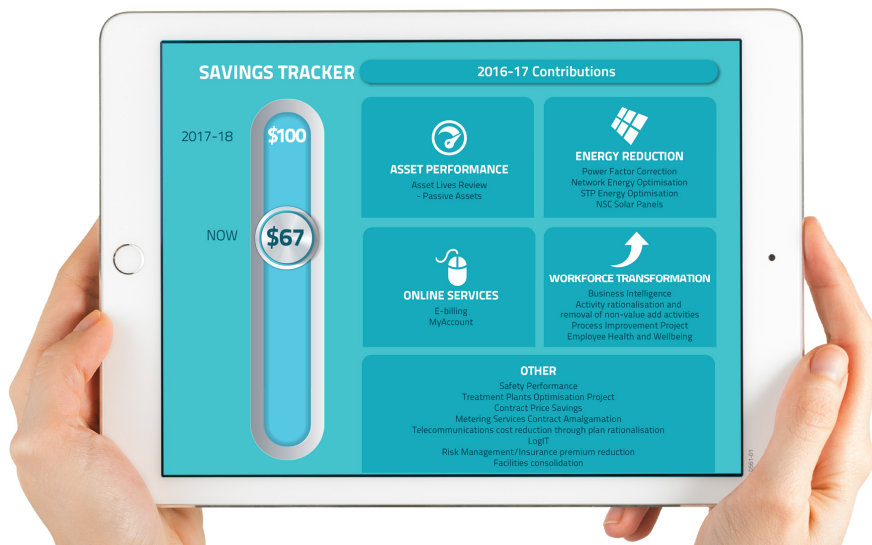




## Comparative price per consumer for utilities across Australia




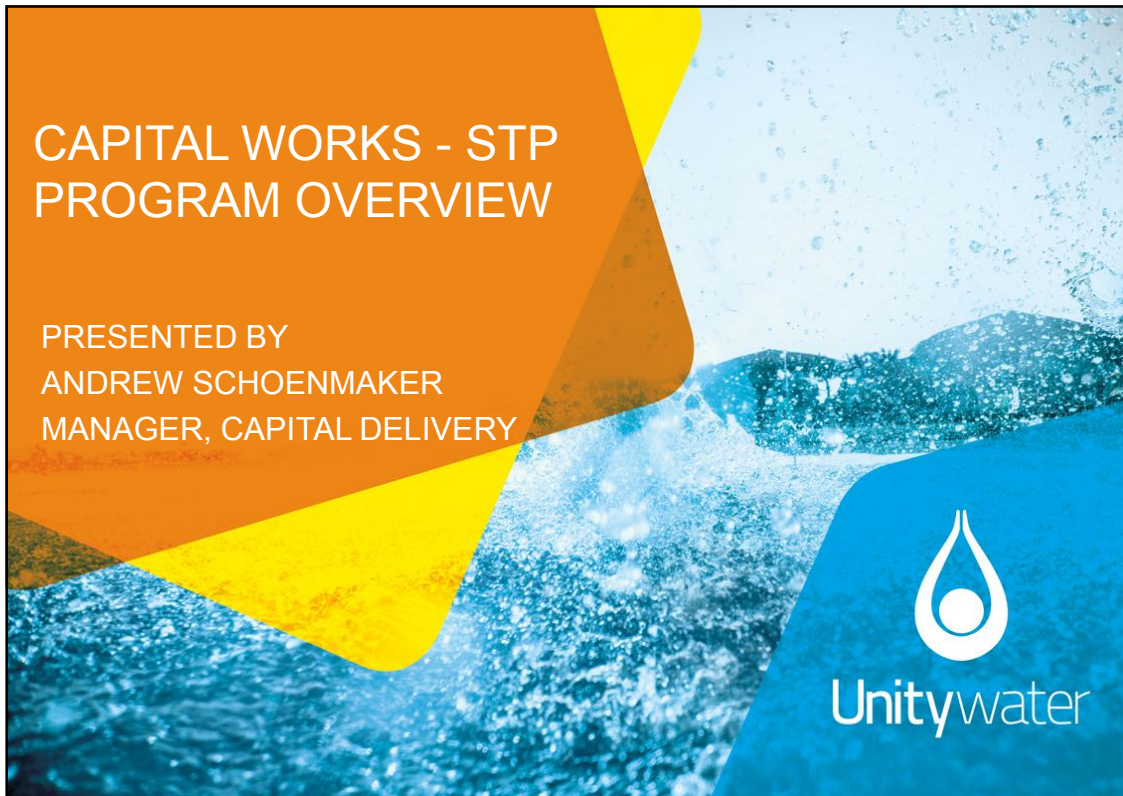
## Our Future



## How The Day Will Proceed

SESSION	3.55-4.15PM	
<b>Capital Works STP Program Overview</b>	Andrew Schoenmaker, Manager Capital Delivery	<b>Room 1</b>
<b>Procurement</b>	Namejs Kins, Manager Procurement	<b>Room 2</b>
<b>Opportunities in Asset Knowledge &amp; Performance / Opportunities in Infrastructure Planning &amp; Development</b>	Ashley Lorenz, Manager Infrastructure Planning & Development Ivan Berne, Acting Manager Asset Knowledge & Performance	<b>Room 3</b>
<b>Network Projects (Pipes, Pumps &amp; Reservoirs)</b>	Ashley Massie, Network Projects Manager	<b>Room 4</b>
<b>Networking</b>	Simon Taylor, Ray Aspey & Greg Burnett	<b>Foyer</b>





### STP Projects Capital Works 5 Year Program

Planning Category	17/18	18/19	19/20	20/21	21/22
Network - Growth	\$45,330,131	\$21,341,828	\$29,005,151	\$24,456,344	\$34,625,991
Network - Renewals	\$22,387,103	\$29,384,756	\$27,864,623	\$29,101,927	\$27,223,998
STP - Growth	\$47,114,351	\$35,261,245	\$27,297,716	\$28,697,888	\$9,718,129
STP - Renewals	\$6,372,772	\$10,421,481	\$9,680,157	\$6,500,000	\$6,500,000
Other	\$1,804,855	\$6,822,732	\$445,000	\$1,567,560	\$13,915,720
<b>TOTAL</b>	<b>\$123,009,213</b>	<b>\$103,232,043</b>	<b>\$94,292,647</b>	<b>\$90,323,718</b>	<b>\$91,983,838</b>





## STP Projects 5 Year Program

Planning Category	17/18	18/19	19/20	20/21	21/22
STP - Growth	\$47,114,351	\$35,261,245	\$27,297,716	\$28,697,888	\$9,718,129
STP - Renewals	\$6,372,772	\$10,421,481	\$9,680,157	\$6,500,000	\$6,500,000
<b>TOTAL</b>	<b>\$53,487,123</b>	<b>\$45,682,726</b>	<b>\$36,977,873</b>	<b>\$35,197,888</b>	<b>\$16,218,129</b>

- ▶ STP Growth
  - ▶ Unitywater focus for first 7 years on a number of Major STP upgrades.
  - ▶ The final 2 STP upgrades are underway.
  - ▶ Several Business cases for future upgrades
- ▶ STP Renewals expected to increase. More condition assessments over next 12 to 18 months.



## STP Projects



### Current Procurement Approach

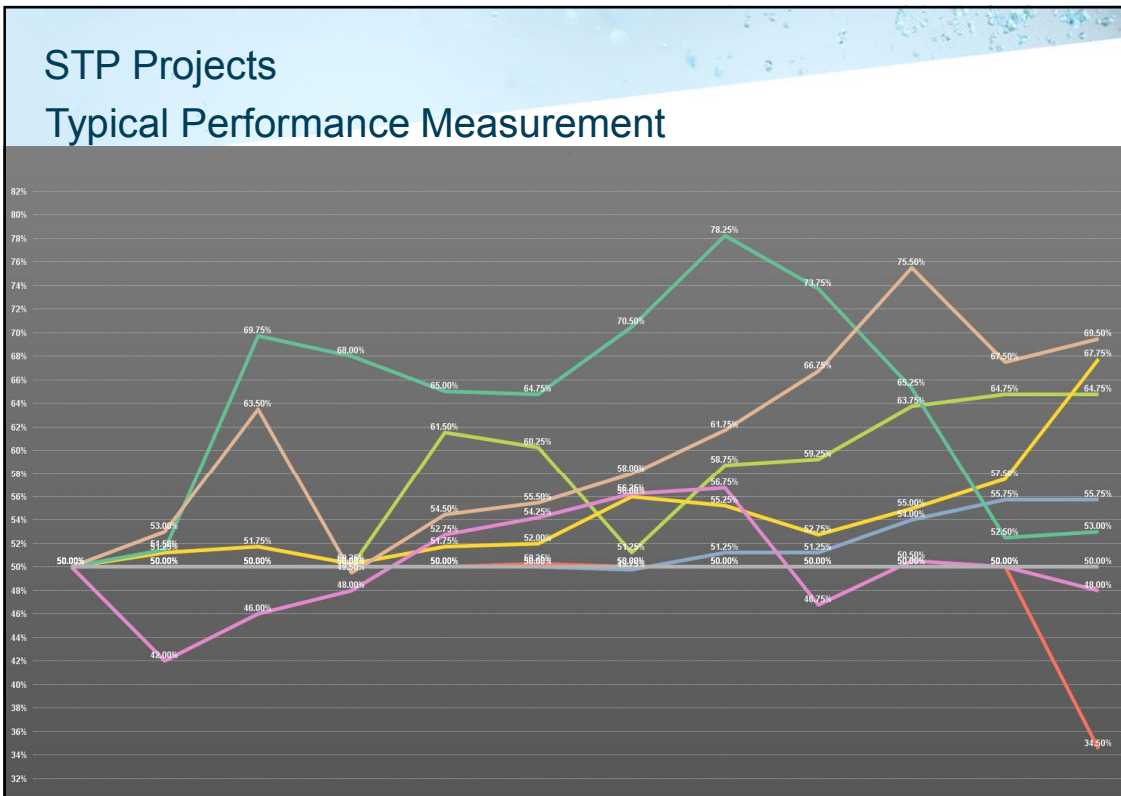
- ▶ Major STP Projects through open market offering
- ▶ Minor STP Projects & Renewals through multiple ad-hoc approaches
- ▶ Unitywater is committed to progressively rationalising its supplier base and to substantially source from Standing Offer arrangements
- ▶ Future Procurement Approach
  - ▶ Continue to source Major STP Projects from open market
  - ▶ Consolidation of Minor STP Projects & Renewals services into a single Standing Offer arrangements delivered through 3 or 4 participants

## STP Projects



### Future Approach cont'd

- ▶ These new Standing Offer arrangements will be out to market February 2018 and in place by 1 July 2018.
- ▶ Term of the Standing Offer Arrangement – 3 to 5 years
- ▶ Supplier briefing will be held prior to calling for tenders
- ▶ Under the new arrangement the participants will be required to engage specialist sub-contractors e.g. odour control, dewatering
- ▶ Mostly D&C approach based on lump sum pricing
- ▶ Successful participants will be able to tender for works which will be awarded based on both price and the following performance criteria:
  - ▶ Safety
  - ▶ Environment
  - ▶ Quality
  - ▶ Schedule
  - ▶ Corporate Reputation



# MANAGING OUR ASSETS

- Regional Water Cycle Planning
- Infrastructure Planning
- Capital Works Planning
- Maintaining our Assets
- Renewing our Assets
- Managing Asset Data

PRESENTED BY  
IVAN BEIRNE, MANAGER AKAP  
ASHELY LORENZ, MANAGER IPAD



## Managing our Assets



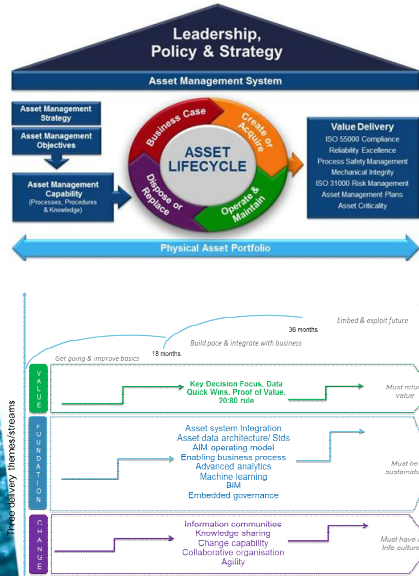
### Agenda:

1. Our Priority
2. 2017-18 Program
3. Adding Value:  
Partnering with Unitywater to develop and implement ideas that benefit our customers.
4. A New Opportunity  
Development Services  
Accreditation and Certification





## Our Priority

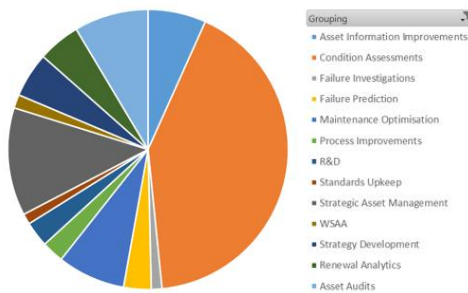


### Reduce the cost to serve by:

1. Increasing the capability of our workforce
2. Increasing the utilisation of existing assets;
3. Minimising investment in new assets;
4. Optimising maintenance strategies
5. Optimising renewals
6. Leveraging new technology
7. Managing asset data better to enable all of the above.

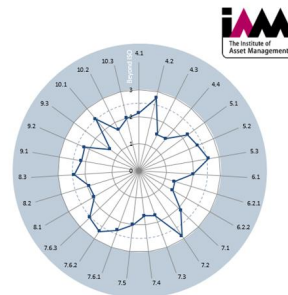


## 2017-18 Program Asset Knowledge and Performance



### Top Areas of Investment

1. Condition Assessments..... (\$800K)
2. Strategic Asset Management..... (\$250K)
3. Maintenance Optimisation..... (\$160K)
4. Asset Information Improvements..... (\$150K)
5. Asset Audits..... (\$175K)

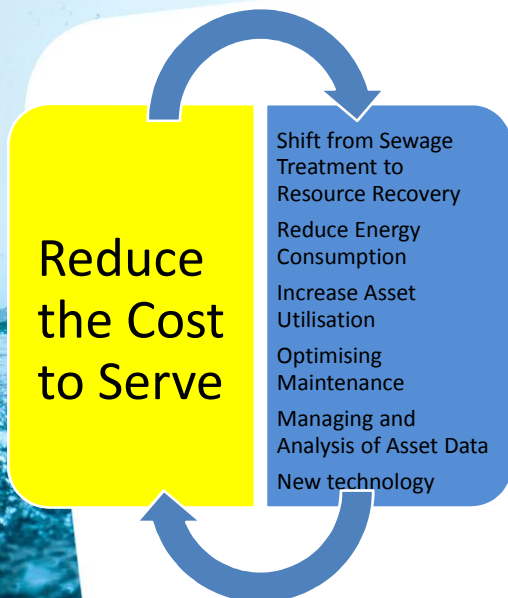


## 2017-18 Planning Program Infrastructure Planning and Development

Project/Program Name	Category	Amount	Committed	Uncommitted	Timing of Quotation
<b>Strategic Planning</b>					
TWCMP for SCRC and Noosa Council Areas	Total Water Cycle Management Planning	\$20,000	\$0	\$20,000	Q2
Sunshine Coast STP Decommissioning	Treatment Services Plan Implementation	\$30,000	\$0	\$30,000	Q1
TSP Bio-solids Management Options	Treatment Services Plan Implementation	\$75,000	\$75,000	\$0	NA
Nutrient Management Investigations Pine River and Mooloolah River	Nutrient Management Program Implementation	\$30,000	\$30,000	\$0	NA
Bramble Bay Nutrient Modelling	Nutrient Management Program Implementation	\$15,000	\$0	\$15,000	Q1
Climate Change Adaptation Strategy	Environmental Investigations	\$23,000	\$0	\$23,000	Q1
Cabooteure River Effluent Management Options	Environmental Investigations	\$30,000	\$0	\$30,000	Q2
Maleny Bio-Diversity Program	Environmental Plan Implementation	\$25,000	\$25,000	\$0	NA
Environment 2025 Implementation	Environmental Plan Implementation	\$25,000	\$0	\$25,000	Q1
Fandina Wetland Management Plan	Environmental Plan Implementation	\$50,000	\$0	\$50,000	Q1
PhD Study to Improve Demand Forecasting	Demand Forecasting	\$30,000	\$30,000	\$0	NA
<b>Sub-Total</b>		<b>\$353,000</b>	<b>\$160,000</b>	<b>\$193,000</b>	
<b>Network Planning</b>					
Cabooteure Water Supply Scheme Master Plan	Network Master Planning	\$70,000	\$70,000	\$0	NA
Caloundra Water supply Scheme Master Plan	Network Master Planning	\$50,000	\$0	\$50,000	Q1
Maroochyore Water Supply Scheme Master plan	Network Master Planning	\$60,000	\$0	\$60,000	Q1
Murrumba Downs Sewerage Scheme Master Plan	Network Master Planning	\$65,000	\$0	\$65,000	Q1
Noosa Water Supply Scheme Master Plan	Network Master Planning	\$40,000	\$0	\$40,000	Q1
Network Utilisation Analysis	Network Master Planning	\$100,000	\$0	\$100,000	Q2
Cabooteure West Development Area	Servicing Plans for Emerging Communities	\$45,000	\$45,000	\$0	NA
Morayfield South Development Area	Servicing Plans for Emerging Communities	\$55,000	\$55,000	\$0	NA
Warner Development Area	Servicing Plans for Emerging Communities	\$40,000	\$40,000	\$0	NA
Bulk Water Supply Regional Investigations	Regional Bulk Water Supply Investigations	\$30,000	\$0	\$30,000	Q3
<b>Sub-Total</b>		<b>\$555,000</b>	<b>\$210,000</b>	<b>\$345,000</b>	
<b>Capital Works Planning</b>					
Preparation of Business Cases - Water Supply Infrastructure	Capital Works Program	\$300,000	\$50,000	\$250,000	Q1 to Q4
Preparation of Business Cases - Sewerage Infrastructure	Capital Works Program	\$420,000	\$50,000	\$370,000	Q1 to Q4
<b>Sub-Total</b>		<b>\$720,000</b>	<b>\$100,000</b>	<b>\$620,000</b>	
<b>Infrastructure Planning and Development Tools</b>					
Caloundra South Financial Contributions Tracking Tool	Business Systems	\$60,000	\$60,000	\$0	NA
Capital Works Cost Estimating Tool Maintenance	Business Systems	\$60,000	\$0	\$60,000	Q2
CapitalPlan Maintenance and Improvement	Business Systems	\$10,000	\$0	\$10,000	Q3
<b>Sub-Total</b>		<b>\$130,000</b>	<b>\$60,000</b>	<b>\$70,000</b>	
<b>TOTAL</b>		<b>\$1,758,000</b>	<b>\$530,000</b>	<b>\$1,228,000</b>	



### Adding Value



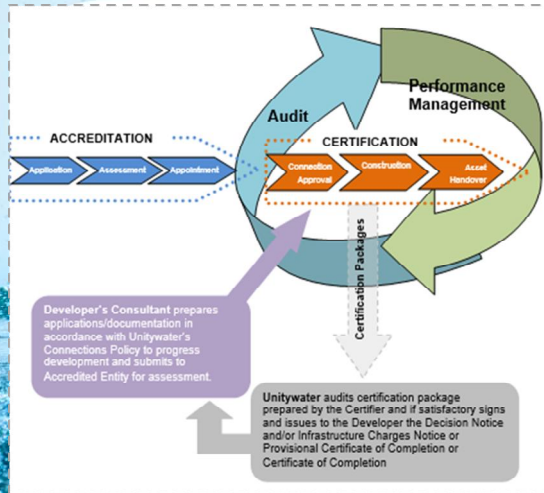
### Potential Options:

#### ON A WIN-WIN BASIS

1. Entering into a partnering agreement to develop a business case to secure funding to implement a specific idea.
2. Offering 'add value' options in quotations that would lead to reduced cost to serve.
3. More opportunities to embed consultancies into the business to further identify improvement opportunities



## New Opportunity



## Accreditation and Certification

- ❖ Build a new business or diversify your existing business
- ❖ Become an Accredited Entity and/or Registered Certifier and provide certification services to the development industry.
- ❖ On 1 July 2019 Unitywater will cease to assess Connections Applications.
- ❖ Applications for accreditation close on 31 August 2017
- ❖ To apply go to

<http://www.unitywater.com/Accreditation-and-Certification-System>



# CAPITAL WORKS - NETWORK PROGRAM OVERVIEW



PRESENTED BY  
ASHLEY MASSIE  
NETWORK PROJECTS MANAGER



## Network Projects

### Capital Works 5 Year Program

Planning Category	17/18	18/19	19/20	20/21	21/22
Network - Growth	\$45,330,131	\$21,341,828	\$29,005,151	\$24,456,344	\$34,625,991
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## Network Projects

### Network Projects 5 Year Program

Planning Category	17/18	18/19	19/20	20/21	21/22
Network - Growth	\$45,330,131	\$21,341,828	\$29,005,151	\$24,456,344	\$34,625,991
Network - Renewals	\$22,387,103	\$29,384,756	\$27,864,623	\$29,101,927	\$27,223,998
<b>TOTAL</b>	<b>\$67,717,234</b>	<b>\$50,726,584</b>	<b>\$56,869,774</b>	<b>\$53,558,271</b>	<b>\$61,849,989</b>

A number of major growth projects are underway and will continue into 18-19 including:

- ▶ Upgrade of the Caloundra Sewerage Transport Scheme
- ▶ Southern Diversion
- ▶ SunCentral Sewerage Scheme
- ▶ Petrie WTP Decommissioning



## Network Projects



#### Current Procurement Approach

- ▶ Major Network Projects through open market offering
- ▶ Minor Network Projects through several Standing Offer (Panel) arrangements

Unitywater's is committed to progressively rationalising its supplier base and to substantially source from Standing Offer arrangements

#### Future Procurement Approach

- ▶ Continue to source Major Network projects from open market
- ▶ Consolidation of services into a single Standing Offer arrangement delivered through 4 or 5 participants

A number of standing arrangements supporting Network Projects are due to expire in the next 12 months including:

- ▶ Principal Civil Contract (CCA) = \$80m over last 5 years
- ▶ Reservoir Minor Works = \$4.5m over last 3 years

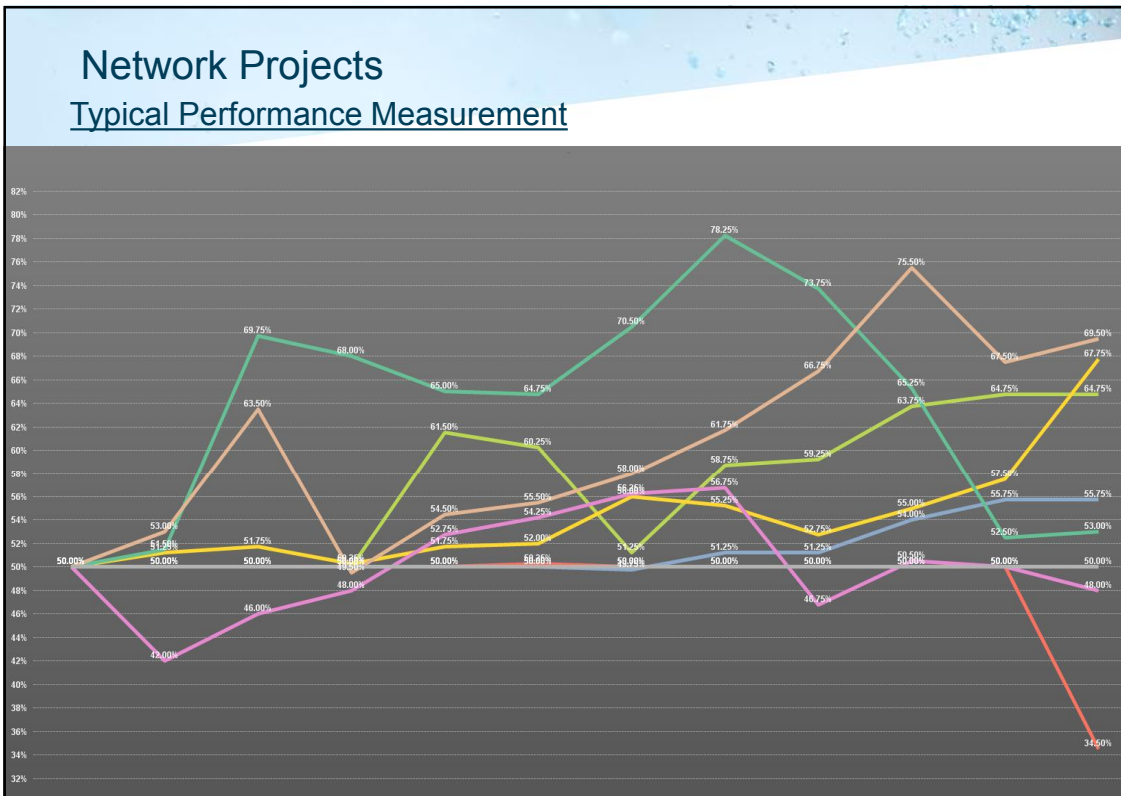
Several other arrangements set to expire (some with extension options)



## Network Projects

Future Procurement Approach cont'd

- ▶ These new Standing Offer arrangements will be out to market February 2018 and in place by 1 July 2018.
- ▶ Term of the Standing Offer Arrangement – 3 to 5 years
- ▶ Supplier briefing will be held prior to calling for tenders
- ▶ Successful participants will be able to tender for works which will be awarded based on both price and the following performance criteria:
  - Safety
  - Environment
  - Quality
  - Schedule
  - Corporate Reputation





# PROPERTY AND FACILITIES

PRESENTED BY  
GREG BURNETT  
PROPERTY MANAGER



## What we do?

### ► Facilities

- 420 sites
- Varying levels of complexity
- Managing:
  - Building fabric, air-conditioning, fire protection services, security and access control, fencing, vegetation control, cleaning, fittings and furniture, electrical, general maintenance, wetlands, lifting and height safety, building maintenance,

### ► Land Tenure and Access

- Identifying and acquiring the space requirements for Unitywater operations
  - Land
  - Buildings
- Putting in place the necessary instruments to obtain and maintain access to a network of infrastructure.
- Supported by:
  - Surveyors, valuers, negotiators, lawyers, consultants





## Combined Services Contract

- ▶ Sodexo Australia Pty Ltd
  - Facilities management
  - Compliance services
- ▶ Contract expires in September 2019
- ▶ Procurement activities for next partnership will commence in 2018
- ▶ Broaden scope beyond facilities management services
- ▶ Estimated annual spend through contract:
  - 2017/18: \$3.8M
  - 2018-19: \$4.2M
  - 2019 and beyond: \$5M plus



## Proposed procurement approach

- ▶ 2017-18
  - Formulate a manifesto – what is best for Unitywater?
  - Internal commitment
  - Market sounding, environmental scanning, industry perspectives
- ▶ 2018
  - Expressions of interest
  - Early contractor involvement
  - Tender
- ▶ 2019
  - Tender evaluation
  - Internal approvals
  - Mobilisation

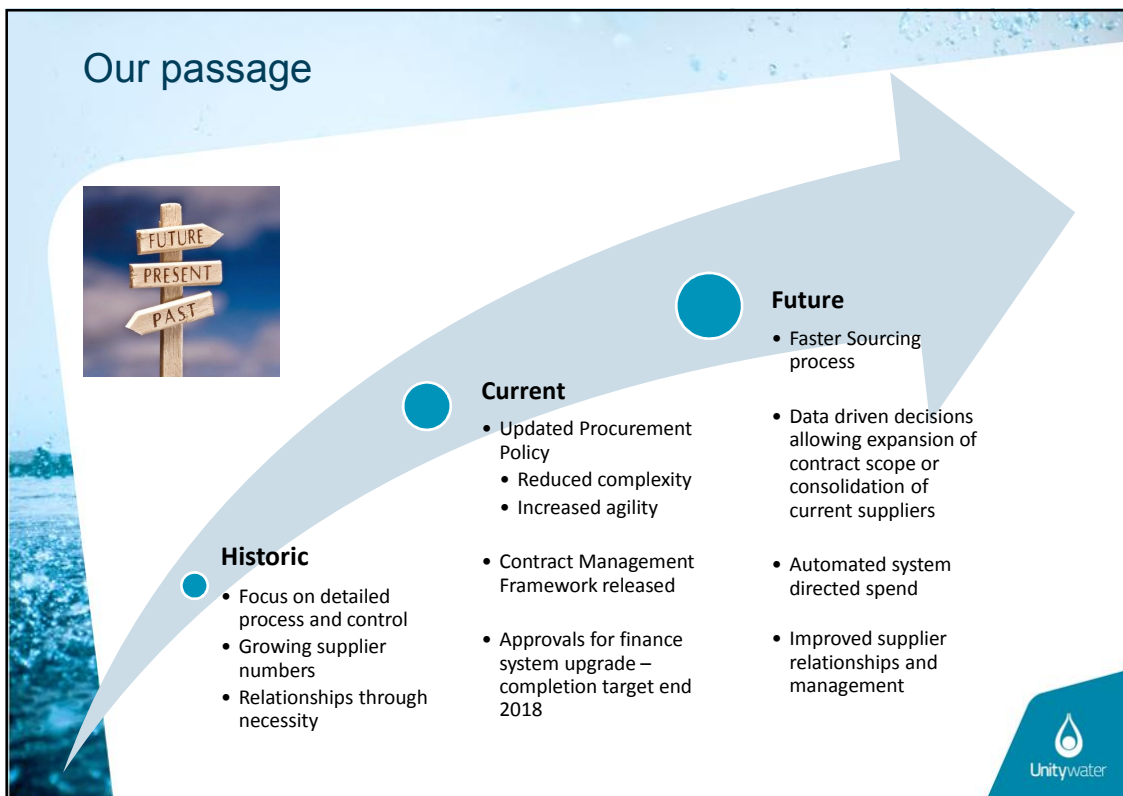




# PROCUREMENT

SUPPLIER FAIR

NAMEJS (NUM-ACE) KINS  
PROCUREMENT MANAGER



## Doing Business with Unitywater

- ▶ Public Tender opportunities are available via Qtenders



<https://www.hpw.qld.gov.au/qtenders/>



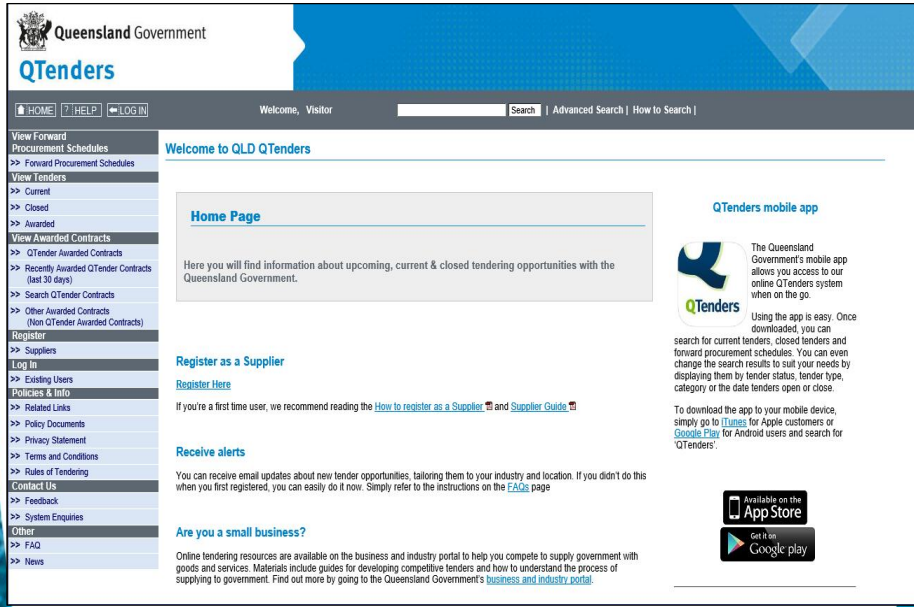
<http://www.localbuy.net.au/>

- ▶ Unitywater also leverages Federal Government, State Government and Local buy panels
- ▶ Selective and direct negotiation tender opportunities are via a online sourcing portal (i.e. ScoutRFP)
- ▶ Local buy advertises their tenders through LG Tender Box. To register your interest or view Local Buy tenders visit [www.lgtenderbox.com.au](http://www.lgtenderbox.com.au)




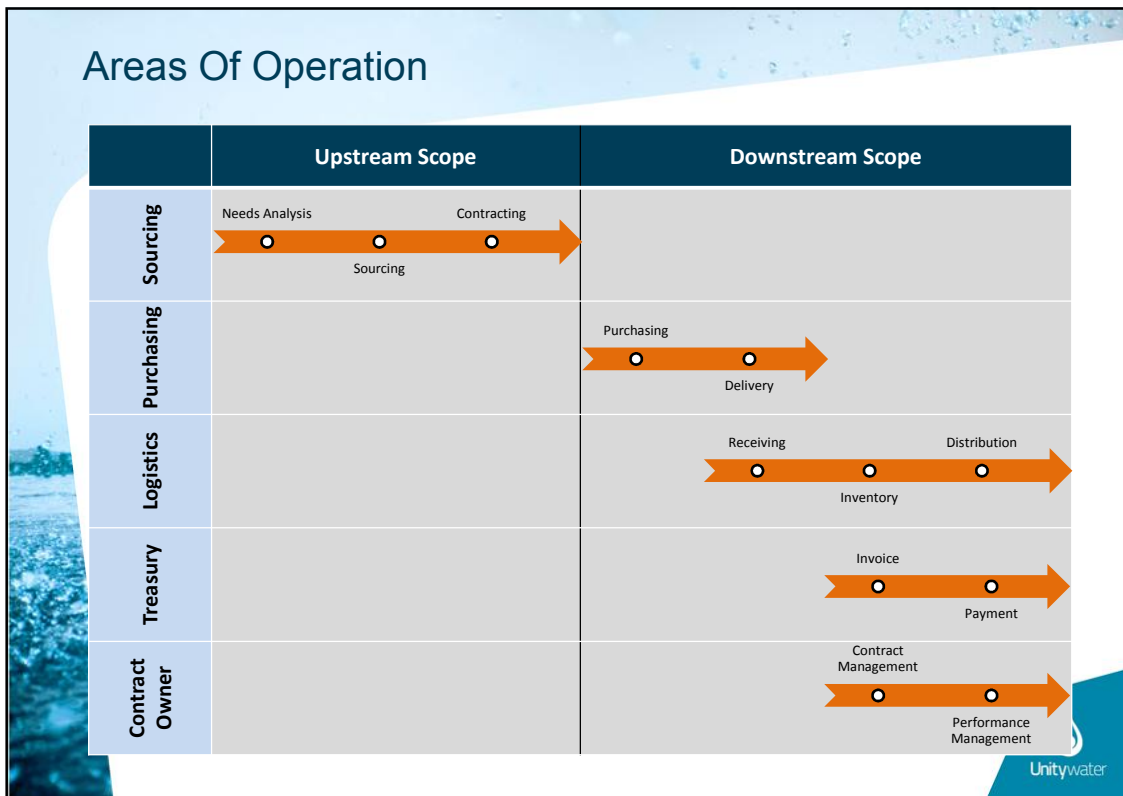
## Opportunities

Register with Qtenders - <https://www.hpw.qld.gov.au/qtenders/>




The screenshot shows the Qtenders website interface. At the top, it says 'Queensland Government Qtenders'. Below that is a navigation bar with 'HOME', 'HELP', and 'LOGIN'. The main content area is titled 'Welcome to QLD QTenders' and includes sections for 'Home Page', 'Register as a Supplier', 'Receive alerts', and 'Are you a small business?'. There is also a sidebar with various links and a 'Qtenders mobile app' section on the right.







### Unitywater P2P Initiatives

- ▶ Funding has been given for upgrade to the finance system (Technology One)
- ▶ Funding has been given to establish an electronic RFP system (Scout RFP)
- ▶ Phased Roll out with target completion by late 2018





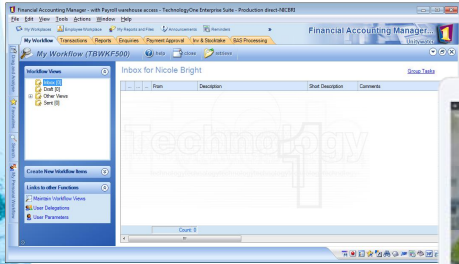




## TechnologyOne Upgrade

TechnologyOne CiAnywhere - Any Device, Anywhere, Anytime...

From this.....



To this.....



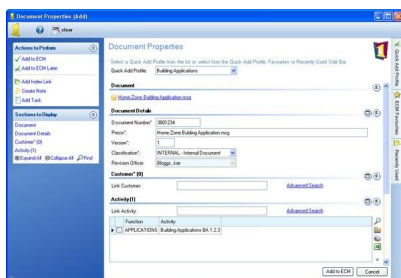
Watch a short video [here](#) on CiAnywhere



## TechnologyOne Upgrade

TechnologyOne - Creating a Purchase Requisition...

From this.....



To this.....



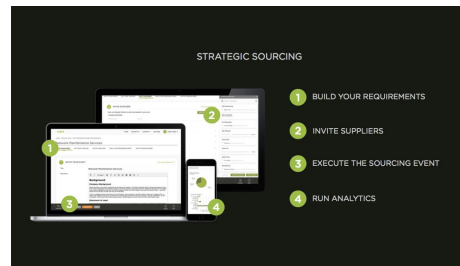
## Source to Contract Capability

ScoutRFP - Sourcing faster and delivering better business outcomes...

From this.....



To this.....



Watch a short video [here](#) on ScoutRFP



## Recently Awarded Contracts – Goods and Services

Digital Meters (Scope A and Scope B)

External Wet Hire of Plant & Equipment

Generator Maintenance and Repairs

Human Resource Information Systems

Internal Transport of Liquid Bio-solids

Online Services (Portal, Website, Intranet etc)

Trenchless Construction Services

Supply of Electricity (Small Sites)



## Close to Award Contracts – Goods and Services

ICT Support Services

Salary packaging Services

Contact Centre as a Service



## Coming Up – Goods and Services

Poly Welding Services

Pipe and Fittings Supply

Mechanical Services

Removal of Grits and Screenings

Reservoir Works (inspection,  
cleaning and maintenance)

Pump and Spares Supply /  
Service and Maintenance



## Recently Awarded Contracts – Construction

Petrie Water Treatment Plant  
Decommissioning

Sunshine Coast Airport Water  
Main Diversion

Caloundra Transport Scheme

Kawana STP Upgrade and  
Waste to Energy



## Coming Up – Construction

### **Renewal of Construction Contractor Accreditation Arrangement (CCAA) Panel, covering construction works in water or sewage network;**

Pipelines

Fittings

Flow Meters

Pump Stations

Valves and Hydrants

### **Work will be issued under these 6 measures;**

Safety

Environment

Quality

Corporate Reputation

Schedule

Price





## Opportunities

- ▶ Read documents fully
- ▶ Attend briefings if offered
- ▶ Seek clarification through the appropriate forum
- ▶ Respond to all questions clearly and concisely
- ▶ Offer recent and relevant examples to demonstrate your capability
- ▶ Seek feedback via the debrief process
- ▶ Continues Improvement Suggestions



## Contact Information

Megan Lewis  
Strategic Procurement Manager – Construction

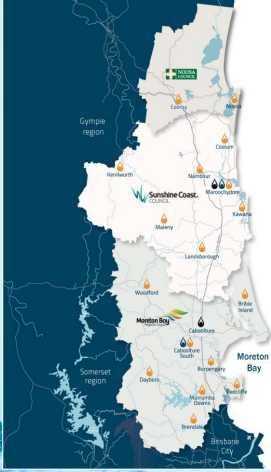
Sandie West  
Strategic Procurement Manager – Goods & Services

Procurement email: [procurement@unitywater.com](mailto:procurement@unitywater.com)

Website: [www.unitywater.com/procurement](http://www.unitywater.com/procurement)









### About Unitywater

Every day Unitywater operates and maintains more than \$3.2 billion of essential infrastructure, delivers drinking water treated to ISO 22000 international food safety standards and treats 58 Olympic-sized swimming pools worth of sewage for more than 16% of Queensland's population, spread across 5223 square km.

Over 11,000km of water and sewerage pipelines – equivalent to travelling along the coast from Brisbane to Darwin.

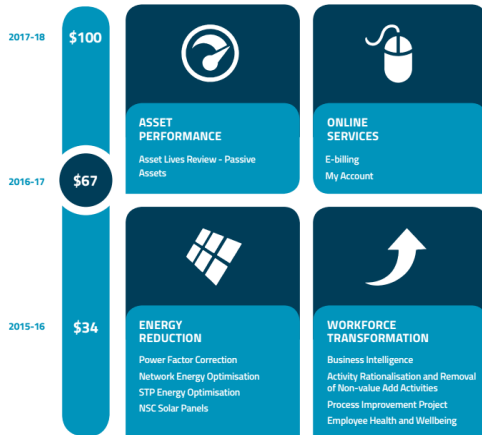




### Key Facts

- ▶ 304,962 water connections
- ▶ 98,000 customers on e-billing
- ▶ Record customer satisfaction rating of 7.2
- ▶ Our infrastructure assets include:
  - 5,837 kilometres of water mains
  - 5601 kilometres of sewage mains
  - 81 water pump stations
  - 781 sewage pump stations
  - 17 Sewage Treatment Plants
  - 111 water reservoirs

## For the last 2 years our goal has been to take '\$100 off the bill'



- ▶ Price is still the most important issue for **72%** of our customers
- ▶ We focus on:
  - Minimising price increases
  - Making it easy for our customers to do business with us
- ▶ In 2017-18 we will deliver the last third of our goal

*Our aim is to reduce the total cost to serve our customers*



### Our Future Opportunities

**Sunshine Coast Airport**

- \$347m expansion
- New 2.5km runway
- \$4.1b economic benefit

**Wamuran**


- 'Fruit Salad Bowl' of the Sunshine Coast


**Caboolture West**

- 70,000 residents
- New Busway




## Our Future Opportunities






Sunshine Coast University Hospital




University of the Sunshine Coast



SunCentral

## New Innovations



**Smart Networks**

- Expanded Smart Metering
- Smart Analytics
  - TaKaDu

**Smart STPs**

- Resource Recovery
- Energy Reduction
- Automation

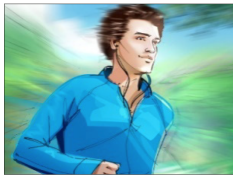
**Smart Customer and Community Engagement**

- Expanded online portal
- Home Assist Insurance
- Water Leak Insurance

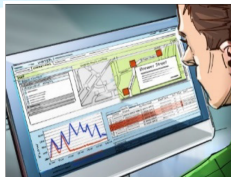




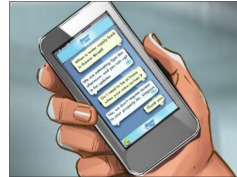
## Innovation in Practice



Chris is a Unitywater customer who took up a premium bundle offer, including an installed **Smart Meter**, **Water Leak Insurance** and **Home Assist Insurance**



Unitywater's Smart Network, using **TaKaDu** analytics, identifies an unusual spike in water use at Chris' address.



Chris receives a SMS notifying him of the anomaly. With one touch Chris lets Unitywater know to send someone to investigate.



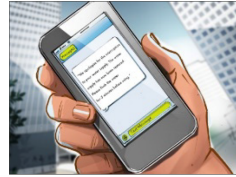
Chris' **Home Assist Insurance** policy is activated and a tradesperson is sent to the property.



The tradesman discovers a burst pipe and is able to perform repairs while onsite to prevent further water loss and property damage.



Chris receives a SMS letting him know that the repairs are complete and providing a reference number for any further enquiries.



The next day Chris receives a SMS asking if everything is ok with his water supply. He replies 'yes' & the ticket is closed.

**Easy for us.  
Easy for you.**



## Event Timetable

<b>3:30 - 3:40 pm</b>	<b>Welcome Address</b> Simon Taylor, Executive Manager, Infrastructure Planning & Capital Delivery				
<b>3:40 - 3:55 pm</b>	<b>Networking and Refreshments</b>				
	<b>Room 1</b>	<b>Room 2</b>	<b>Room 3</b>	<b>Room 4</b>	<b>Networking in Foyer</b>
<b>3:55 - 4:15 pm</b>	<b>Capital Works- STP Program Overview</b> Andrew Schoenmaker, Manager Capital Delivery	<b>Procurement</b> Namejs Kins, Manager Procurement	<b>Opportunities in Asset Knowledge &amp; Performance / Infrastructure Planning &amp; Development</b> Ivan Beirne, A/ Manager AKAP Ashley Lorenz, Manager IPAD	<b>Capital Works – Network Program Overview</b> Ashley Massie, Network Projects Manager	Simon Taylor, Ray Aspey & Greg Burnett
<b>4:20 - 4:40 pm</b>	<b>Capital Works- STP Program Overview</b> Andrew Schoenmaker, Manager Capital Delivery	<b>Procurement</b> Namejs Kins, Manager Procurement	<b>Opportunities in Asset Knowledge &amp; Performance / Infrastructure Planning &amp; Development</b> Ivan Beirne, A/ Manager AKAP Ashley Lorenz, Manager IPAD	<b>Capital Works – Network Program Overview</b> Ashley Massie, Network Projects Manager	
<b>4:45 - 5:05 pm</b>	<b>Property &amp; Facilities</b> Greg Burnett, Property Manager	<b>Procurement</b> Namejs Kins, Manager Procurement	<b>Opportunities in Asset Knowledge &amp; Performance / Infrastructure Planning &amp; Development</b> Ivan Beirne, A/ Manager AKAP Ashley Lorenz, Manager IPAD	<b>2017 Corporate Strategy and Innovation</b> Ray Aspey, Manager Strategy, Innovation & Business Solutions	Simon Taylor, Andrew Schoenmaker, Ashley Massie
<b>5:10 – 5:30 pm</b>	<b>Property &amp; Facilities</b> Greg Burnett, Property Manager	<b>Capital Works – Network Program Overview</b> Ashley Massie, Network Projects Manager	<b>Capital Works- STP Program Overview</b> Andrew Schoenmaker, Manager Capital Delivery	<b>2017 Corporate Strategy and Innovation</b> Ray Aspey, Manager Strategy, Innovation & Business Solutions	Simon Taylor, Ashley Lorenz, Ivan Berne & Namejs Kins
<b>5:35 – 6:00 pm</b>	<b>Networking and Refreshments</b>				